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# Self-Schema, Self-Concept, and Principal Role of Conflict Management Styles at Workplace

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The purpose of current literature review is to classify the crucial role of styles of conflict management at workplace, and their effects on self-schema and self-concept of employees at workplace. The outcomes of this study established the conflict management styles that have fundamental contribution on employees' self-schema and self-concept at work. As well, the present investigation concentrated on styles of conflict management as main organizational factors; and their effect on behavior, attitude, performance, and reaction of employees. Moreover, lack of consideration to these styles lead to reductions of employees' engagement, performance, and presentation at workplace. Therefore, this research supports employees' attitude and behavior regarding styles of conflict management; and their relation with self-schema and self-concept.

Key words: Conflict Management Styles, Employees, Self-Concept, Self-Schema

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#### INTRODUCTION

Study on human life assumed one main factor that conducts employees in their personal and social lifecycle. In some cases, employees faced with approximately difficulties in their personal or social life; moreover, realizing their behavior and personality play critical role at environment specifically at workplace (Huselid, 1995; Sohail & Delin, 2013). In effect, presence of accurate strategies can be helpful to decreasing and controlling environmental problems and improving organizational behaviors amongst employees (Ahsan, Abdullah, Gun Fie, & Alam, 2009); on the other hand, it can be useful to increasing or growing abilities, performance, appropriate behavior, and reaction toward other individuals at workplace (Deh Bozorgi & Hadaegh, 2006). One of the influential organizational factors that play imperative role at workplace and effect on employees' attitude and performance is conflict management styles (Slabbert, 2004; Copley, 2008). To recognize the importance of conflict management styles, entails knowing conflict and conflict management. Indeed, the conflict arises from organizational issues that are connected to structure process or employees. By way of explanation, conflict is determined as an underlying human phenomenon which appeared at workplace (Ng, Pena-Mora, & Tamaki, 2007).

How and when can decrease or control this issue at work? In fact, the conflict should be managing; similarly, management referred to performance of receiving individuals together to complete desired goals and purposes using available resources professionally and effectively (Cropanzano, Rupp, Mohler, & Schminke, 2001). Then, management should be pursuing diverse styles. Each of these styles have considerable consequence on behavior, attitude, performance, reaction, concept, and schema of employees at workplace (De Dreu, Van Dierendonck, & Dijkstra, 2004).

There are different views about occurring conflict and

its management at workplace. Regarding the views of Thomas (1976), conflict management is in five styles that related to the present research. These conflict management includes collaboration, accommodation, competition, avoidance, and compromising (Rahim, 2002; Kinnander, 2011). In the present literature review focused on role of conflict management styles on employees' concept and schema at workplace. In the following will be explained these styles role and their relationship with employees' attitude and behavior.

#### **Conflict Management Styles**

Conflict management is the repetition of classifying and handling conflict in a practical, reasonable, and wellorganized manner. Conflict management needs some skills such as effective interactive, problem solving, and negotiating with a focus on interests that lack of attention to it leads to unsatisfactory behavioral reactions at workplace (Cropanzano et al., 2001). management limits negative aspects of difficulties and increases positive aspects where conflict is taking place. Moreover, goal of conflict management is to improve efficiency or performance in organizational situation (Farhangi, 2008). According to the important role of conflict management distinguishing its styles and knowing the role of each style is super essential (Behfar, Peterson, Mannis, & Trochim, 2008); in this regard, their definition and improving knowledge about them should be determined as first step (Burton & Dukes, 1990; Rahim, 2002).

Competing style referred to using formal authority or other power to satisfy your concerns without regard to concerns of conflict with. In addition, accommodation style determined as allowing the other party to satisfy their concerns while ignoring your own. Avoidance style likewise referred to not paying attention to the conflict and not taking any performance to resolve it (Tong & Chen, 2008). Compromising style attempts to resolve a conflict by recognizing a solution that is partially satisfactory to both parties, but completely satisfactory to neither. Collaboration style on one site cooperating with the other party to distinguish their concerns and stating your own concerns to discovery a mutually and completely satisfactory solution way (Aldag & Kuzuhara, 2002; Copley, 2008).

There are different types of theories which are considered on conflict management. One of these theories is the theory of Marx that is to present study and somehow derived from Thomas-Kilman Model (1974) (Figure 1 illustrates this model). The theory of Marx explained about conflict as granted and focused on behaviors that is related to this factor. In truth, the theory discussed about conflict that occurred between manager and employee (Jost & Weitzel, 2007).

#### **Employees' Self-Schema**

Self-schema refers to individuals believes and ideas about themselves. These believes are applied to guide and organize information processing, especially when the information is significant to the self (Kassin, Fein, & Markus2008). In point of fact, the self-schemas are stable and enduring memory structures about the self that integrate and summarized an individual's thought, feeling, and experiences about the self in a specific behavioral domain (Stein, 1996). Additionally, this factor relates to how individual knew his/herself and clarified his/her physical features and likewise personality trait in social order (Wilderdom, 2003). There are various types of selfschemas and believes that appeared based on numerous factors such as conflicts at workplace (Valentino, Cicchetti, Rogosch, & Sheree, 2008). In point of fact, these schemas impacted via conflict or conflicts that at work and accounted as organizational factor. As well, the self-schema formed based on different factors that individuals specifically employees faced with at their workplace; similarly, the schema is a kind of believe or attitude that derived from self (Markus, 1977).

#### **Employees' Self-Concept**

There are a variety of ways to think about the self. The most widely used term is self-concept and generally refers to the totality of a complex, organized, and dynamic system of learned opinions, attitudes, and feelings that each individual hold to be true about his or her personal existence (Weiten, Dunn, & Hammer, 2014). Certainly of the self-concept in maintaining physical and psychosocial well-being has been broadly recognized by different individuals (Stein, 1995). The self-concept also assumed as a multi-dimensional construct that states to an individual's perception of self in relative to any number of characteristics, such as academics, gender roles and sexuality, racial identity, and many others (Bong & Clark, 1999).

Overall. the self-concept assumed as multidimensional construct having one general facet and numerous specific facet (Tan & Yates, 2007). A positive self-concept can be developed through performing objectively in knowing oneself, always appreciate oneself, be friend to oneself and always have a positive and rational thinking. Absolutely, this positive concept appears based on various internal and external factors in personal and social life of individuals; likewise, it will be growth in the positive manner. Clearly, it is super necessary recognizing self and effective factors that associated to self-concept (Yahaya, 2009).

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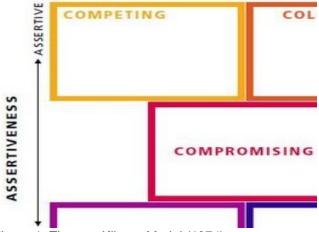


Figure 1: Thomas-Kilman Model (1974)

## Conflict Management Styles, Self-Schema, and Self-Concept

Based on role of conflict management styles at workplace, and their impacts on employees' attitude and behavior, can explain that applying accurate style leads to satisfaction and high level of employees' performance and presentation at work environment (Gray & Starke, 1984). In fact, the existence of appropriate style at workplace can be helpful on employees' attitude and idea toward their work and activity; consequently, it can have positive influence on their concept and conduct schemas of employees, noticeably (Leung, Anita, Liu, & Thomas, 2005).

#### CONCLUSION

The impact and consequences of unattended conflict at workplace would argue for immediate attention to the resolution of the conflict rather than a careful and systematic approach to investigating the underlying causes of conflict (Tonder, Havenga, & Visagie, 2008). Besides, management has ancient past, and it should start from family and then arrive to society and then workplace. But in some cases this management confronts with conflict and appears some difficulties. In other words, conflict management as social situation amongst individuals disagree with fundamental issue related to the organization or show hostility to each other (Graham, 2009); and it could trace on attitudes and behaviors of human in his/her existence (Rahim, 2002). Conversely, management as a social behavior has direct effect on performance and behavior of managers and their colleagues in a team or group. Awareness and using correct management styles have confident effects on human activities and could improve products at workplace. According to the component of conflict management and using correct styles, and its effects on performance and behavior of employees, the value of these styles assumed more (Gray & Starke, 1984). In contrast, majority of managers do not have enough knowledge about difficulties that occurred at workplace; truly, they don't distinguish exactly which organizational factor leads to problem and appearing conflict at work environment. Conflict could be an effective state or a cognitive or subjective state. Also, it could be related to behaviors, past experiences, and goals. In most of conditions knowing the correct style of management is super vital and it can be helpful for work situation (Huo, Molina, Sawahata, & Deang, 2005). Because it can effect on behaviours and attitudes of employees toward their work and increases level of work outcomes. This issue completely related to knowing behavior and personality of employees that should be support from managers, organizations, workplaces, and the employees who are working at that place (Barkhuizen Swanepoel, & Ermakova, 2012). Behaviors, opinions, and personalities of individuals provide a principle cognitive schema that covered their whole life. Even though, these behaviors and schemas linked to style of management and create organizational cycle with positive or negative directions (Rahim, 2002).

In overall, each styles of conflict management and their usage at workplace, should be determined their role at specific situation and conduct employees' attitude in the positive way; additionally, with their influence provide appropriate schema or attitude amongst employees, and regulate their believe and concept based on their work. All these factors should be support via family, workplace training, work ministry, and any other part of society that related to work and employees' well-being.

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